

THE

# Publishers' Weekly

[Formerly the *TRADE CIRCULAR*]

With which is incorporated the

American Literary Gazette and Publishers' Circular,

Established in the year 1852.

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE.

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW YORK.

VOL. III. No. 26.

NEW YORK, Saturday, June 28, 1873.

WHOLE No. 76.

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JAMES R. OSGOOD & CO., Publishers,  
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## The Publishers' Weekly.

JUNE 28, 1873.

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Advertisements should reach the office of the Publishers' Weekly not later than Wednesday morning, but are required as much earlier as possible.

## NOTICE.

Subscribers to the PUBLISHERS' WEEKLY will please notice, on their printed address, the date indicating the expiration of their subscription, and notify us of any error made in printing.

No bills will hereafter be sent except to houses with whom we have an open account. If remittance is not made within a month after expiration, it will be understood that the paper is to be discontinued.

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[OFFICIAL.]

## Publishers' Board of Trade.

OFFICE OF THE SECRETARY,

25 BOND STREET.

New York, June 14, 1873.

The next regular meeting of the "Publishers' Board of Trade" will be held on Wednesday, July 2, at one o'clock P. M., at the Grand Central Hotel, New York.

HENRY HOLT,

Secretary.

## EDUCATIONAL

## NOTICE TO

## Educational Publishers.

(See also special advertisements.)

In response to the request of booksellers, who desire to use the new

## Educational Catalogue,

for the purpose of soliciting and making up early orders, the *Educational* number of the PUBLISHERS' WEEKLY will be issued

*Early in July.*

Publishers who care to have their works fully and correctly represented, will please address to this office, as early as ready, two copies of their

## June Trade Lists

or corrected lists, with retail prices, for the season 1873-1874. As this year's Catalogue will be accompanied by a descriptive summary of new School Books published since last season, full information on all new and forthcoming educational publications is also solicited.

The attention of Educational publishers is called to the proposed

## Uniform Trade List Annual

that they may, if they approve of the plan, make up their new catalogue in shape for the volume—the double-columned large octavo in which the PUBLISHERS' WEEKLY, the Harpers', Appletons', Lippincotts', and other catalogues are now issued.

However, 12mo pages will answer, if printed on large 8vo paper.

The plan as set forth in the PUBLISHERS' WEEKLY for May 3 and 17, and June 7, having already met with a general response from the trade in all parts of the country, a special prospectus, giving further details, will shortly be addressed to the publishers.



## ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise expressed. Imported Books are marked with an asterisk. Authors' and Subscription Books, or Books published at net prices, with two asterisks.

- Arthur, T. S.** Cast Adrift. Illustr. 12°, pp. 364. \$2. Stoddart.
- Brodie, Sir Benjamin (Bart., D.C.L.)** Mind and Matter; or, Psychological Inquiries. In a series of Essays intended to illustrate the Mutual Relations of the Physical Organization and the Mental Faculties. With additional notes by an American editor. 12°, pp. 279. \$1.25. Wood.
- Brown, Harvey E.** Report on Quarantine on the Southern and Gulf Coasts of the United States. 8°, pp. 117. \$1.25. Wood.
- Browning, Henry B. (M.A.)** The New Theology; or, Advanced Truths on Spiritual Subjects. 16°. \$1. Lippincott.
- Burns, Elizabeth Boardman.** Phonic Shorthand. 16°. pp. 117. \$1. Burns.
- Byford, W. H. (A.M.)** A Treatise on the Theory and Practice of Obstetrics. 2d ed. 8°, pp. 469. \$4.50. Wood.
- \*\*Cincinnati Industrial Exposition of Manufactures, Products, and the Arts.** Rules and Premium List of the Fourth Exposition. 1873. 8°, pp. 52. Pap. Clarke.
- Cooper, James Fenimore.** The Two Admirals. (New Library ed., vol. 14). 12°. \$1.50. Appleton.
- Croft, Geo. A.** Trans-Continental Tourists' Guide. Vol. 5. New ed. 1873. Enlarged, revised, and re-written. With 50 illustr. and 11 maps. 12°, pp. 224. \$1.25. Croft.
- Deschanel, Prof. A. P.** Natural Philosophy. An Elementary Treatise. Translated, with extensive additions, by J. D. Everett, D.C.L. Illustr. by 760 wood engr. and 3 colored plates. Medium 8°. \$6.50. Appleton.
- Eliot, Wit and Wisdom of George Eliot.** With an Index of Subjects. Sq. 18°. \$1.25. Roberts.
- \*\*Fenn, George Manville.** The World of Wit and Humor. Illustr. 8°, pp. 480. \$4; \$5 and \$7.50. Peckham.
- Forney, John W.** Anecdotes of Public Men. 12°, pp. 444. \$2. Harper.
- Gouley, John W. S. (M.D.)** Diseases of the Urinary Organs, including Stricture of the Urethra, Affections of the Prostate, and Stone in the Bladder. 8°, pp. 368. \$3.75. Wood.
- Hamerton, Philip Gilbert.** The Intellectual Life. Cr. 8°. \$2. Roberts.
- Hammond, Wm. A. (M.D.)** Insanity in its Relations to Crime. A Text and a Commentary. 8°. \$1. Appleton.
- Helmholtz, H.** Popular Lectures on Scientific Subjects. Transl. by E. Atkinson, Ph.D. With an Introduction by Prof. Tyndall. 12°. \$2. Appleton.
- Johnson, Edwin.** Month of Gold. 16°, pp. 109. \$1.25. Barnes.
- \*\*Knox, Thomas W.** Underground; or, Life below the Surface. Incidents and Accidents beyond the Light of Day; Startling Adventures in all parts of the World; Mines and the Mode of Working Them; Under-currents of Society; Gambling and its Horrors; Caverns and their Mysteries; The Dark Ways of Wickedness; Prisons and their Secrets; Down in the Depths of the Sea; Strange Stories of the Detection of Crime. 8°, pp. 942. \$3.50; \$4 & \$5. Burr & H.
- Liddell, John A. (M.D.)** A Treatise on Apoplexy, Cerebral Hemorrhage, Cerebral Gout, Embolism, Cerebral Rheumatism, and Epidemic Cerebro-Spinal Meningitis. 8°, pp. 395. \$4. Wood.
- Lum, Dyer D.** The "Spiritual" Delusion; its Methods, Teachings and Effects. The Philosophy and Phenomena critically examined. 12°. \$1.50. Lippincott.
- Martineau, Harriet.** The Hour and the Man, An Historical Romance. (Harper's Library of Select Novels, No. 393.) 8°, pp. 187. Pap., 50 c. Harper.
- Minnesota Supreme Court Reports.** Vol. 18. By W. A. Spencer. 8°, pp. 608. Shp., \$5. Combs.
- Orton, Prof. James.** The Liberal Education of Woman. The Demand and the Method. 12°, pp. 296. \$1.50. Barnes.
- Parsons, Hon. Theophilus, (LL.D.)** A Treatise on the Law of Contracts. New ed., thoroughly revised. 3 vols. 8°. \$22.50. Little, B. & Co.
- Plain Directions for Acquiring the Art of Shooting on the Wing.** With useful Hints concerning all that relates to Guns and Shooting, and particularly in regard to the Art of Loading so as to Kill. To which has been added several valuable and hitherto secret Recipes, of great practical importance to the Sportsman. By an old Gamekeeper. 16°, pp. 88. 75 c. Handicraft Pub. Co.
- \*\*Sanborn, R. S.** Theism. A Poem. Sq. 18°, pp. 52. Woodbury.
- Shooting on the Wing.** See Plain Directions.
- Sunny Hours of Childhood.** Anecdotes. 12°, pp. 159. 75 c. Barnes.
- Thebaud, Rev. Aug. J. (S. J.)** The Irish Race. In the Past and the Present. 8°. \$3.50. Appleton.
- Thomas, Annie.** "He Cometh not," She Said." (Harper's Library of Select Novels, No. 396.) 8°, pp. 225. Pap., 50 c. Harper.
- Vivia Perpetua; or, The Martyrs of C rthage.** 12°. \$2. O'Shea.
- Wau Bun.** The "Early Day" in the Northwest. A Novel. By the author of "Walter Ogilby." New ed. 12°. \$1.75. Lippincott.

## ORDER LIST.

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- Deschanel, Natural Philosophy, new ed ... 6.50
- Hammond, Insanity ..... 1.00
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- Knox, Underground ..... \*\*

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- Cincinnati 4th Industrial Exposition, Rules and Premium List..... \*\*

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- Minnesota, Spencer's Reports, v. 18..... 5.00

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## P. O'SHEA, New York.

- Vivia Perpetua..... 2.00

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## A. L. BANCROFT &amp; CO., San Francisco.

**A la California;** or, Sketches of Life in the Golden State. By Colonel Albert S. Evans, author of "Our Sister Republic." Illustr by Original Sketches. Drawn from Life by Earnest Narjot. 8°, pp. 500. \$4, \$4.50, and \$5.50.

## A. S. BARNES &amp; CO., New York.

**True Success in Life.** By Ray Palmer. 12°, pp. 295. \$1.25. (June 30.)

**Education Abroad.** By Hon. Birdsey Grant Northrup. 12°. (July).

**Remember Me.** By Ray Palmer. 12°, pp. 102. \$1.25. (July 1).

## J. H. BUTLER &amp; CO., Phila.

**A School Manual of English Etymology and Text-Book of Derivatives, Prefixes and Suffixes,** with numerous Exercises for the use of Schools. By Epes Sargent. 12°, pp. 264. 90 c. (July).

**Oxford's Senior Speaker,** containing Exercises in Declamation, Recitation, and Representation. For advanced classes. With numerous illustrs. By William Oxford. 12°, pp. 432. With 80 engr. \$1.50.

## HURD &amp; HOUGHTON, New York.

**Outlines of Men, Women, and Things.** By Mary Clemmer Ames.

## LORING, SHORT &amp; HARMON, Portland, Me.

**Reports of Cases in Law and Equity,** determined by the Supreme Judicial Court of Maine. Vol. 60. By Wm. Wirt Virgin. 8°, pp. 640. Shp. \$5. (July 20.)

## MILLS &amp; CO., Des Moines.

**Conklin's Treatise.** The Iowa Justice. Second ed., thoroughly revised. \$7.50.

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**Clarke's and Withrow's Iowa Reports.** New ed. Vols. 1-21. With complete Analytical Digest. Edited by Hon. C. C. Cole. \$5 and \$6.

## ROBERTS BROS., Boston.

**Love in the Nineteenth Century.** By Harriet W. Preston. 16°. \$1.25. (July.)

## Publishers' First Announcements.

*From the New York Commercial Advertiser for the week ending June 23.*

JUNE 19.

**Harper & Bros.:**—Timothy Cripple.—The Secret of Two Houses.—The Last of the Lythams.—Eve's Daughters.—Heathergate.—Miranda; A Midsummer Madness.—Memoir of Sir James Y. Simson.—Mokeanna.

**J. B. Lippincott & Co.:**—Quixstar, by the author of "Blindpitts."—When I Rest I Rust, by Heribert Rau.—Miss Dorothy's Charge, by the author of "My Daughter Elinor."—Lady Bell.—A Castle in the Ardennes.

JUNE 21.

**J. B. Lippincott & Co.:**—The Anti-Christ, from the French of E. Renan.

**Anson D. F. Randolph & Co.:**—Aspects of Authorship; or, Book Marks and Book-Makers, by Francis Jacox.

## MUSIC RECEIVED.

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**The Songs of Wales** (Canenon Cymru): A Collection of the National Melodies with English Words by Sir Walter Scott, Mrs. Hemans, John Oxenford, Walter Maynard, and other eminent writers; and a complete Welsh Adaptation by Ceiriog Hughes. The Music edited with new Symphonies and Arrangements by Brinley Richards.

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**Lynette's Song.** My Love hath smiled on Me. Words by Alfred Tennyson. Music by Louisa Gray..... 60

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**Alma Song.** D. Krug. Op. 110..... 35

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**Echoes from Home,** by Chas. Kinkel:—Grandma's Waltz;—Reaper's Polka;—Closing Eve Schottische;—Homeward March. Ea..... 30

**Selected Pieces for Teachers:**—Masaniello. Slumber

Song. J. A. Pacher. Op. 36..... 25

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**Hark! What mean those Holy Voices?** Chas. H. Carrol..... 50

**Carnival of Venice.** D. Krug. Op. 110..... 35

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**Dearer to My Soul Thou Art.** Wellington Guernsey.. 30

**On the bright Golden Shore.** C. A. White..... 40

## W. W. WHITNEY, Toledo.

## Vocal.

**Village Bells.** W. A. Ogden..... 30

**Glide, gently Glide.** Charles H. Carrol..... 75

**River of Beauty**..... 50

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Bds..... 35

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- Catalogue.** The English Catalogue of Books. Comprising the contents of the "London" and "British" Catalogues, and the principal Works published in the United States of America and Continental Europe; with the dates of publication, in addition to the size, price, edition, and publishers' name. Vol. 2, January 1863 to January 1872. Compiled by Sampson Low. Roy. 8°. Low.....30s.
- Hezeque's, F. d'**, Recollections of a Page at the Court of Louis XVI. Ed. from the French by Charlotte M. Yonge. 8°. Hurst & B.....14s.
- Kerr, J.** The Land of Ind; or, Glimpses of India. 12°. Longmans.....5s.
- Penrice, J.** Dictionary and Glossary of the Koran. 4°. H. S. King.....21s.
- Printers', Lithographers', Engravers', and Bookbinders' Business Guide.** Edited by W. F. Crisp. Post 8°. Haddon. Pap., 2s. 6d.; cloth, 3s. 6d.
- Thoms, Wm. J.** Human Longevity. Post 8°. Murray. 10s. 6d.

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- Bonhomme, H.** Le dernier abbé de cour. In-12°. Didier. 3 fr. 50 c.
- Cherbuliez, V.** Etudes de littérature et d'art. In-18 jés. Hachette.....3 fr. 50 c.
- Croiset, A.** Xénophon, son caractère et son talent. In-8°, 282 p. Thorin.
- Gautier, L.** Portraits contemporains et questions actuelles. In-18 jés., vi-418 p. Palmé.
- Histoire du christianisme; par un chrétien unitaire, E. U. B.** (En 3 vol.) T. 1. In-18 jés. Sandoz et Fischbacher. 3 fr. 50 c.
- Meilhac et Halévy.** Le Roi Candaule, comédie en un acte, en prose. In-18 jés. Lévy.....1 fr. 50 c.

**Nisard, C.** Etude sur le langage populaire ou patois de Paris et de sa banlieue. In-8°, 460 p. Franck.

**Ribot, P.** Spiritualisme et matérialisme. Etude sur les limites de nos connaissances. In-8°. Baillière.....6 fr.

**Vinoy, le général.** L'Armée française en 1873. Etude sur les ressources de la France et les moyens de s'en servir. In-8°, 320 p. Plon.

**Synode (xxe) général de l'Eglise réformée de France.** 1re session, tenue à Paris du 6 juin au 10 juillet 1872. Procès-verbaux et actes publiés par l'ordre du synode. In-4°, 458 p. et grav. Grassart; Sandoz et Fischbacher, 6 fr.; papier de Hollande.....10 fr.

**Potthast, A.** Regesta pontificum romanorum inde ab a. post christum natum 1198 ad a. 1304. Fasc. 1. Plagula 1 ad 20. 4. Berlin, v. Decker.....2 Th.

## GERMANY

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- Luschka, H. v.** Die Lage der Bauch-Organen d. Menschen. Imp.-Fol. (38 S. u. 5 Chromolith.) Carlsruhe, Müller. In Mappe.....8 Th. 12 gr.
- Weber-Liel, Fr. E.** Ueb. das Wesen u. die Heilbarkeit der häufigsten Form progressiver Schwerhörigkeit. Untersuchungen u. Beobachtungn. gr. 8. Berlin, Hirschwald.....1 Th. 25 gr.
- Hasse, C.** Die vergleichende Morphologie u. Histologie d. häutigen Gehörorgane der Wirbelthiere. [Supplement zu den anatom. Studien Bd. 1.] gr. 8. Leipzig, Engelmann.....1 Th.
- Huxley, T. H.** Handbuch der Anatomie der Wirbelthiere. Uebers. v. F. Ratzel. gr. 8. Breslau, Kern. 1 Th. 20 gr.
- Lüttke, M.** Aegypten's neue Zeit. 2 Bde. gr. 8. Leipzig, Brockhaus.....4 Th.
- Vivenot, A. R. v.** Quellen zur Geschichte der deutschen Kaiserpolitik Oesterreichs während der französischen Revolutionskriege 1790-1801. 1. Bd. 1790-1792. gr. 8. Wien, Braumüller.....5 Th. 10 gr.
- Bolanden, C. v.** Canossa. Historischer Roman. 3 Bde. 8. Mainz, Kirchheim.....3 Th. 6 gr.
- Grün, D.** Länder- u. Völkerkunde. gr. 8. Wien, Fr. Beck's Verl.....2 Th.
- Oppenheim, I.** Lebensbilder e. fahrenden Sängers. 8. Leipzig, Mayer.....1 Th.
- Quatrelles.** La Vie à grand orchestre, charivari parisien. In-18 jés. Hetzel.....3 fr.

## Samuel Burnham.

It is with the deepest sorrow that we write the announcement of the death of a co-worker, not less loved by all who knew him as a man than honored by the thousands who saw him only through his work as writer and critic. Samuel Burnham, who has been the Boston correspondent of the PUBLISHERS' WEEKLY for some years, died at his home in Cambridge, on Sunday morning last. He had been many years an invalid, almost fighting for his life, yet the attack of erysipelas which proved his last was unexpected. But he had done good work, and was ready.

Notwithstanding the varied labor he had been able to accomplish, Mr. Burnham was but forty years old at his death, having been born at Rindge, N. H., February 21, 1833. He graduated

at Williams in '55, and after a short trial of teaching, settled down in Boston into his true calling—literary pursuits. For three years he was an editor of the *Congregationalist*. He had contributed articles to the *Springfield Republican*, the *Boston Advertiser*, *Our Boys and Girls*, and other periodicals. He was the author of the sketches of Hon. Charles Sumner and Governor John A. Andrew in Mr. Headley's "History of Massachusetts in the Rebellion." He was a contributor to the *American Cyclopaedia*. He had prepared for the press the complete edition of Sumner's works, the Senator having such confidence in him as to give him full latitude in the editing, and had revised and edited many other volumes; and he was also a favorite poet on college occasions. In 1869 he became an editor and part owner of the *Congregational Quarterly*, and the clever "Literary



Items," quoted all over the country, of the *Watchman and Reflector*, were his work.

At the time of his death, and for several years previous, he was engaged upon a history of the Old South Church. Upon this he expended a great amount of labor and research. He left, in manuscript, the completed history up to about the time of the Revolution, and sufficient materials and data concerning the period between that time and the present, as we learn from a Boston paper, to render the completion of the work a comparatively easy task.

Mr. Burnham was very affable in manners, always lively and cordial, of a pleasant and ready humor, well informed and skilled for his versatile work, which was as sound and appreciative as it was keen and witty, conscientious and sincere. He was a true friend of man and beloved of God. His loss leaves a void in many hearts and in the world's work difficult to be filled, for it is rarely that one dies whose modest name is pregnant with such rich and beautiful associations as is that of Samuel Burnham.

### Another "Monthly Book Circular."

We give the following "Notice" the benefit of a free advertisement:

#### NOTICE.

SIR: We respectfully call your attention to our "Monthly Book Circular," which contains a list of all books published in this country last month and all to be published during the current month. Please select from these lists, and send us your orders. We would also call your attention to *THE AMERICAN BOOKSELLERS' GUIDE*, which is published monthly, and sent to subscribers for the nominal sum of fifty cents per year. We will send one or more copies to dealers at five cents per copy. It is published *solely* in the interests of the book trade, and contains valuable information to dealers which is supplied by no other publication.


The italics are our own. We lay stress upon the valuable information. It is within our province to give news. The American News Co.'s "Guide" is published *solely* in the interests of the book trade! We also, with pleasure, emphasize the assertion that it "contains information which is supplied by no other publication."

We have always admired the wonderful development and growing enterprise of the American News Co., and have never referred to its doings but with words of appreciation. This, in sincerity, must be acknowledged; witness our paper. It is, therefore, with a feeling of pride that we return to this latest creation, the "Monthly Book Circular." We do not flatter ourselves that this enterprising concern could not, as well as we, have originated the idea. But we feel flattered because our good name, as well as our taste, has been endorsed by the unrivalled American News Co. Even the modest typographical face of the "Book Circular" has been closely adopted. It looks like a twin brother of ours. The face only. As to the body we claim no

further credit—it is all their own. It is the American News Co.'s "Monthly Book Circular," individually and collectively. Every edition of ours is, inconsistently, Noyes, Holmes & Co.'s, Geo. E. Stevens & Co.'s, A. Roman & Co.'s, A. S. Clarke & Co.'s, and hundred other Co.'s—but not the American News Co.'s. Further innovations, made, we suppose, "solely in the interests" of the dealer who pays \$1 per hundred of the Circular to place it in the hands of his customers, are the following headlines: "Retail prices are given, from which *we* make a liberal discount to the trade. *We* invite correspondence, and will be pleased to furnish quotations on application." The "*we*" italics indicate as *we* read. The bookbuyer may read as he pleases, whose correspondence be invited, his or the dealer's; at any rate, it is a good thing for *him* to be reminded of the "liberal discount."

It is necessary to state that it is not clear to us whether the above "Notice" is intended for book-buyers or booksellers. To judge from the following notice, received at the same time, the former may be addressed to outsiders, the latter to the trade:

NEW YORK, JUNE 2, 1873. DEAR SIR:—We send you a sample copy of our Book Circular, which we issue on the first of every month, and supply to the trade at One Dollar per hundred. If you wish to be supplied, please fill out the following order, and enclose to us by return mail.

 We are confident that a liberal use of these Circulars will be of great benefit to your business. They are compiled from the *American Booksellers' Guide*, which contains information of much importance to dealers, to whom it is sent for fifty cents per year.

Both notices, and sample, have been sent to us by a bookseller in the country, accompanied, we are sorry to say, by remarks which show him utterly incapable of comprehending and following the noble example set—"solely in the interests of the book trade!"

### LETTERS TO THE EDITOR.

*The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subjects, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."*

#### The Catalogue Question.

OFFICE "OLD AND NEW," BOSTON, }  
June 23, 1873, }

To the Editor of the Publishers' Weekly.

MY DEAR SIR: Your reference to me in the WEEKLY of day before yesterday startled me; however, as the late Col. Newcome observed, "Adsum."

First: I will take two copies of the "Uniform Trade List," and will try to provide a sale for some more.

Second: I am glad you are going to make it. No such work pays, nor is it possible to make it perfect; but every contributor helps, and I believe



that with proper engineering you can place an edition of the "List" that will return you the expenses, and something more.

I have always found the trade very civil and accommodating in giving me items about books. Perhaps this was in part because I tried to avoid men that I knew were canine or swine by nature. These are, however, very few in the book business. But I always asked for my facts as if for a favor, and I never asked when I could root them for myself.

It is very desirable that the "List" should be uniform in method; but this can hardly be expected. If the case permits, this could be partly remedied by an alphabetical index list of very short titles, referring to page of full entry. After doing a good deal of indexing and cataloguing of various kinds for about twenty years, I have concluded that the best one kind of catalogue of books, if but one can be had, is the alphabetical one by authors' names. The next best is that by *titles of books*; the *third best*, that by subjects. This means, that cataloguing depends on mere form for convenience, more than on accurate classification of knowledge.

I suppose the most extensively convenient list of books, taking everything into account for the present day, would be a very business-like list, not learned nor elegant at all, to give these items:

First: *names of books that can now generally be found for sale*; including standard works, and such as are having a temporary sale at present.

Second: Description of editions, if there are more than one, in the usual business way, by number of volumes, size, binding and paper, and retail price (in paper, cloth, half binding or whole binding, or all if so furnished).

Third: name of publisher of each edition.

I was recently asked for a list of books suitable for a certain class of libraries, and in reply gave a very short specimen of such a list as that just suggested, and explained that it would cost a great deal to prepare it. My correspondent, not technically bookish, but a man of business and of great intelligence, saw the point, but urged me to complete such a list, feeling sure that I should get both fame and money, and I should do good besides. I didn't doubt him on the good; on the fame and money I knew to the contrary, for I knew the substance of my friend Mr. Kelly's communication to you of the 12th, and besides, I meant at one time to publish the very list which forms his second volume, and even had most of the matter nearly ready for printing. I prepared the figures for manufacturing the volume, and canvassed a little among publishers. I found I could sell a few hundred copies, but not enough to give me anything for time and services. So I very readily gave up the idea, and bought a copy of Mr. Kelly's book instead. It is a very useful book. I'm greatly obliged to Mr. Kelly; and I'm very glad I didn't publish it.

It's a missionary enterprise. You must do it "seeking for nothing again," if you want to keep your temper; and then any disappointment will be an agreeable one. If I can serve you about it in any way, I will very gladly do so to the best of my ability. Don't print this scattering letter unless you are sure you had better; cut it or sum it. In any event I wish you all success, and am,

Yours very truly,

FRED. B. PERKINS.

[We decline to cut a single word. There is none too much. More will be most welcome. We agree with Mr. Perkins' idea of a "business-like

list." The short title will answer, but in order to produce a practical Finding List, the three methods—author, title, subject—should be combined. The latter two could be modified. Where the subject is distinct, the subject is of more importance than the title with incidental prefixes.—ED.]

NEWPORT, R. I., June 17, 1873.

To the Editor of the Publishers' Weekly.

I HAVE been endeavoring since 1846 to satisfy myself with catalogues. I have in my collection Roorback's and Kelly's Catalogues from 1820 to 1871; the London Pub. Cat. for 20 years; the Catalogues of the Astor, Mercantile and Boston Public Libraries; De Bure, Brunet, and Lowndes, with more than one hundred and twenty-five Publishers' Lists, arranged and indexed, and yet what I need most in my business are catalogues.

Your "Educational Catalogue" seems to me the most thorough and complete of anything I have seen, and I hope that some one may be enterprising or benevolent enough to make an Annual Catalogue of all American Books with as much care as is shown in that. I do not think that your "Trade List Annual" will supply the want, but it will be a help certainly, if it does not hinder the undertaking of a complete catalogue. I will take a copy or more, if more is needed to insure your undertaking it.

I would like to add that the PUBLISHERS' WEEKLY is the most useful of any of the Literary Bulletins that I have ever had, and I think I have tried them all.

CHAS. E. HAMMETT, JR.

QUINCY, ILL., June 18, 1873.

To the Editor of the Publishers' Weekly.

WHILE the "Annual" will undoubtedly be a great improvement on individual catalogues (of all shapes and sizes), yet it will in no sense fill the gap or void due to our lack of a proper bibliographical record of all books published in the U. S., such as Kelly proposed getting up. Bookselling is but a small part of my business, yet I feel that I could afford to pay even \$50 for such a work, and to think that Mr. Kelly could not find three hundred dealers to pay \$15 each! It's a disgrace to the trade! The time will come soon, I hope, when some one will take hold of the matter who will succeed in waking up the dealers and publishers to the importance of it. I would that Mr. Clarke would try his hand at it. I don't wonder that you are "sore," but what you have done will go far toward making success probable in the future. You have my hearty thanks for all you have done and are doing. Please send two copies "Trade List Annual."

T. D. WOODRUFF.

PHILA., June 23, 1873.

To the Editor of the Publishers' Weekly.

WE have received this morning your circular in reference to the "Educational Catalogue;" but, as we do not now publish any "School Books," we have no occasion really to reply. We drop this line to say so, however, so that you may not put us in the class of careless and indifferent ones, where we do not belong. We are watching with great interest your efforts to improve the habits of "the Trade," and increase our intelligence, and highly appreciate

all you have done and are doing, and wish you much greater success than so far has rewarded you. We do not see how it is that booksellers are so *blind to their own interests* as to be so indifferent to such labors for their good. We would gladly give almost any price for a complete American Bibliography, *i.e.*, as nearly complete as it might be, like the "English Catalogue," and hope the time will yet come when you will be induced to prepare it, with *certainty* of being paid for it.

Yours very truly,

SMITH, ENGLISH &amp; CO.

VICKSBURG, MISS., June 20, 1873.

I HAVE watched with much interest your movement towards publishing a "Uniform Trade List Annual." It must be acknowledged by all booksellers that any effort towards doing something in such a praiseworthy and much needed enterprise, should be encouraged and welcomed with great joy by every one dealing in books. But agreeing more fully with the plan of Mr. Robert Clarke, of Cincinnati, I think that a work of the nature you propose to publish, should be as full, complete, and perfect as possible; and such an undertaking does not admit of being gotten up in a hurry, for if a work of this kind is worth doing at all, it is worth doing well. Such a "Finding Catalogue" as Mr. R. Clarke mentions is just what is most needed, and such an one would be more fully appreciated by every bookseller and librarian. It would give more general satisfaction, and would pay the editor and publisher better in the end. For many years I have been collecting all known trade lists and catalogues of all American publishers, and I have yet to see a good "Finding Catalogue." A perfect one, of course, is an impossibility. As the book business is now cut up into so many different branches, the absolute need of a good "Finding Catalogue," one containing the lists of every publisher in the United States—large and small—is the greatest need of this literary age. I will take a copy of your "Uniform Trade List Annual" to help this beginning of a good cause.

H. C. CLARKE.

## THE UNIFORM TRADE LIST ANNUAL.

ST. LOUIS, MO., June 16.

Please send us five copies "Trade List Annual."  
ST. LOUIS BOOK & NEWS CO.

CHICAGO, ILL., June 16.

You may put us down for two copies of the "Annual." We wish to furnish some pages containing our catalogue.

ADAMS, BLACKMER &amp; LYON PUB. CO.

MILWAUKEE, WIS., June 16.

Your article in June 7th WEEKLY on the Catalogue Question is most admirable. The "Trade List Annual" will be welcome.

STRICKLAND &amp; CO.

TERRE HAUTE, IND., June 18, 1873.

I AM glad to know that your efforts to publish the "Trade List" is crowned with success. It would be of great advantage if you could induce the small publishers—out of the way publishers—and publishers of subscription books, to insert their lists. After the "Trade List" is published, will not Robert Clarke, yourself, or some one

competent to make the work complete, undertake the task of bringing before the trade a complete *Finding List*? Every bookseller must daily feel the need of such a list.

A. H. DOOLEY.

RIVER POINT, R. I., June 18.

I think your plan is good. The "Annual" is just what we need at present.

I. F. CHASE.

MIDDLETOWN, N. Y., June 18.

Please increase our order for the "Uniform Trade List Annual" to *three* copies instead of *one*, as originally ordered. Were your efforts in their behalf but estimated by the several publishers at their true value, and could they know of the universal desire on the part of dealers for just such information as your "Annual" is designed to furnish, we are satisfied that you would meet with such a hearty co-operation on their part that you would feel greatly encouraged in the prosecution of your present undertaking. And if the success of your WEEKLY may be taken as an earnest of that of the "Annual," we, at least, shall be satisfied with the result.

MORGAN &amp; ROOSA.

ATHENS, GA., June 18.

We could not get along without your PUBLISHERS' WEEKLY, and we dare say that there is not a retail dealer in the country who has not felt the need of just such a book as the "Uniform Trade List." To make it really valuable, however, every publisher in the country ought to see that his catalogue is included. Put us down for two copies.

BURKE &amp; HODGSON.

WASHINGTON, D. C., June 20.

Please send to this library, when out, two copies "Trade List Annual."

A. R. SPOFFORD, Librarian of Congress.

KNOXVILLE, TENN., June 16.

We are much pleased to know of your plan for a "Uniform Trade List." It is precisely what we need, as it saves much trouble in collecting the thousand-and-one "Cats." of as many publishers. *We hope to see the net price done away with*, as we prefer to show our customers retail prices only. Please put us down for three copies. We would be glad to pay \$10 for a complete catalogue of all American books published—if such a book could be gotten up—giving prices and publishers, titles and authors.

WILLIAMS, STURGIS &amp; CO.

PALLADEGA, ALA., June 17.

Your "Uniform Trade List Annual" meets a long felt want by the dealers. You certainly deserve great credit for your zeal in our behalf, and merit the encomiums of the entire trade for your annual bibliography. Put us down for two copies.

SKAGGS &amp; SON.

GRIFFIN, GA., June 17.

We trust that your enterprise, which is really a charity to the retail trade, may receive the greatest encouragement.

H. T. BRAWNER &amp; SON.

GRAND RAPIDS, MICH., June 18.

Send us three "Uniform Trade List Annuals."

EATON, LYONS &amp; CO.



NORWICH, N. Y., June 18.

We thank you most heartily for your effort to aid retailers, and hope your success may equal your deserts.

BARBER & WHITCOMB.

PROVIDENCE, R. I., June 19.

Send us five "Uniform Trade List Annuals."

TILLINGHAST & MASON NEWS CO.

BINGHAMTON, N. Y., June 18.

Please send me two copies "Uniform Trade List Annual." When that catalogue with authors' names and titles of books, takes shape, the price will be no object, no bookseller can afford to do without. Reorbach's and Kelly's books are invaluable, but don't begin to meet the want.

H. E. PRATT.

MONMOUTH, ILL., June 18.

I have already done for myself what you propose, but, of course, not so well. My books of catalogues now number eleven volumes, of various sizes, lettered A, B, C, etc., and indexed in one general index, and covering the whole range of things mainly sold by retail dealers. I could not get along without them. It costs some trouble and expense to put them up, but pays many times the cost. Please send two copies "Uniform Trade List Annual."

R. S. MCCLENAHAN.

LINCOLN, NEB., June 19.

We think the "Trade List Annual" will be very valuable, and we want a copy.

LEIGHTON & BROWN.

TRAVERSE CITY, June 19.

AM very glad to learn that the enterprise is to be put through. Send 2 copies of the "Annual."

S. C. FULLER.

NEW YORK, June 21.

PUT our name down for two copies of "Trade List Annual." We will send our catalogue, printed, when you want it.

CLARK & MAYNARD.

CHICAGO, ILL., June 20.

Send, when ready, ten "Trade List Annuals."

WESTERN NEWS CO.

KANSAS CITY, MO., June 20, 1873.

We wish both the "Annual" and the WEEKLY unbounded success. They are valuable and indispensable to every live and intelligent bookseller.

J. R. WHITTEMORE & SONS.

PETERSBURG, VA., June 23, 1873.

PLEASE add my name for two "Trade List Annuals" to the rest who wouldn't do without it. I don't see how you can fail to meet with all necessary aid and encouragement on the part of the publishers! I have no doubt it will facilitate references more readily than anything else, and save much time.

JOS. VAN HOLT NASH.

WORCESTER, MASS., June 23.

Please increase our order for "Annual" to

twelve copies. We intend to place them in the hands of our best bookbuyers (free),

GROUT & PUTNAM.

PHILADELPHIA, June 23.

You may put me down for one "Annual." I also desire my list to appear, and will print as soon as you fix the date.

CHAS. DESILVER.

PHILADELPHIA, June 23.

We will take 5 copies of the "Annual," and will furnish our trade list.

LINDSAY & BLAKISTON.

PHILADELPHIA, June 21.

As all the trade are sending their suggestions in regard to the "Annual," permit me to offer one. Let each publisher mail you a proof of list before stereotyping; you arrange them alphabetically, and number them, then return to each publisher, who could have the number of page set up and the plates cast. In this way, it seems to me, any list could be more easily found than by the mere alphabetical arrangement. I suppose the work is to be indexed. Also, to make the work uniform, let each publisher, when printing, endeavor to match, as nearly as possible, the paper upon which the WEEKLY is now printed, so that we may not have a work composed of different shades and weights of paper.

OCTAVO.

NEW YORK, June 25, 1873.

WE shall be glad to furnish catalogues of our publications for your "Annual," and hope you may meet with great success in it. Please put us down for nine copies, as we shall need one for each of our agencies, at least

AMERICAN TRACT SOCIETY,

H. E. SIMMONS, Bus. Agt.

## Humors of the Trade.

*Contributed by Trade Humorists.*

DEAR EDITOR: Some future editor, in extending that entertaining work, the "Curiosities of Literature," by the elder D'Israeli, might with propriety add a chapter illustrative of the ludicrous blunders in regard to titles of books that are sometimes perpetrated by purchasers. I send you a few instances of the kind, all of recent occurrence, and any bookseller's clerk of average experience can no doubt add to the number.

A few weeks since we had a written order for "A Passion in Tatars," by Annie Thomas, perhaps from a customer of an agricultural turn of mind. Another customer, entering hastily, demanded the new Indian novel "Henewashita," which, after careful inquiry, was found to mean "He Knew He Was Right," by Anthony Trollope, the paper edition of which is printed by the Harpers, with the title on side in a decorated style of lettering rather confusing to the hasty reader. A third customer inquired for a novel which he said he had seen on the counter lately, but could neither recollect the title nor the name of the author; the latter, however, was, he said, something like "Paregoric." This suggested nothing to the obliging clerk in attendance, except perhaps that the work might be of a narcotic tendency; but after a careful search among the piles of light literature which covered the counters, the book



came to light, and proved to be "Ina," by Valerio, one of Osgood's late publications. The word Valerio had suggested *valerian* to the customer's mind, and on a second visit he could only remember that the author's name reminded him of *medicine*, and paregoric was the only article of the kind that occurred to him.

A very recent work of Mrs. Annie Thomas, "He Cometh Not, She Said," was transformed into "He Cometh Not His Head," which, unless he had just returned from a visit to the Modoc territory, would scarcely be appropriate to the hero of one of Mrs. Thomas's novels of high life.

To Mr. Ruskin must probably be accorded the priority in giving titles to works which give very little, or no idea of their contents, his "Notes on Sheepfolds," published several years since, having brought down upon him curses both loud and deep from indignant agriculturists who had purchased the work, not supposing from its title that it was a treatise on church pews.

#### PHILADELPHIA.

Two countrymen came into our store one day and one asked for a "Polycap Bible." "Won't a Polyglott Bible do, sir?" said we. "Well," said he, "I'm not particular, but it must be *Polly* something, my daughter says."

Another, seeing on the counter, a dozen copies of Blair's Rhetoric, marked "University Edition" on the back, remarked, "Well, I've heard tell a heap about the *Universalist* doctrine, but I didn't know it took all these books to tell it."

A buxom lass from the country asked for 25 c. worth of "Washington Heads," and not "taking" her meaning at first, she exclaimed, "Yes, Washington Heads—what you stick on letters." This was years ago!

#### NOTES IN SEASON.

NAST's "Pickwick," to which there has been much looking forward, will be issued immediately by the Harpers, in their Household Dickens.

"CURTIS on the Law of Copyright," in a second, revised, and enlarged edition, is in advanced preparation at Little, Brown & Co.'s. This work, first issued in 1846, is recognized even in England as the most satisfactory book on the subject. Besides its original matter on the law as administered in England and America, with notes on the history of literary property, it will now contain an appendix, including all the statutes of both countries, and references, and the decisions to the present time, together with many leading cases in full.

THE Appletons have nearly ready "The Geneva Arbitration," the official report, including all the documents.

"LIFE in Danbury" is having a fine run. Shepard & Gill announce a second edition of 5,000 copies.

OLIVE LOGAN's summer society novel, "They Met by Chance," will be ready July 15, by Adams, Victor & Co. A very lively book is promised, that is sure to take.

DR. LOUAGE's little book on "Greek and Roman Literature," Prof. Hadley's lectures on Roman Law, and the third of the International Scientific Series, Smith "On Food," are in advanced preparation at the Appletons.

#### LITERARY AND TRADE NEWS.

THE committee on Trade Sale announce, by Mr. Wm. H. Appleton, chairman, that the usual autumn sale will commence early in September. Invoices for the catalogue must be in the hands of the auctioneer by the 1st to the 10th of July.

MR. CHARLES E. LAURIAT, of Estes & Lauriat, has gone to Europe for the purpose of enriching their stock with rare and choice books.

A CONSIDERABLE increase in the number of books exported from England is noted.

"MIRIAN MONTFORD" is the title of another new American novel in press at Appletons'.

THE biography which the present Lord Lytton ("Owen Meredith") is preparing from correspondence, diaries, and personal reminiscences of his father, is to be issued here by Harper & Bros.

THE autobiography of Matilda Heron, the actress, is said to be full of startling experiences and extraordinary situations. Some of its chapters are very severe upon her late husband, Robert Stoepel, and upon other fellow-members of the profession.

BARON TAUCHNITZ has made a donation of his entire series to the Chicago Free Library.

"CARMINA VALENSIA," the very good collection of Yale songs, with piano-forte accompaniment, issued six years ago by Mr. F. V. Garretson, of '66, is to be brought out in a new edition by two of the Yale seniors.

ARRANGEMENTS are making for the use of postal cards between the United States and Canada, on the addition of a one-cent stamp to the card.

ONE Sylvester Franklin Wilson, who appends to his signature a photographic stamp and the title of "Chief of the American Desert in defence of Free Speech," etc., etc., proposes to publish a work which is sure to sell 500,000 copies, he thinks, within four months, and has issued a circular advertising "Publisher wanted immediately." He observes further:

The following startling pictures are presented  
TO THE AMERICAN PEOPLE  
in the contents of the herein-mentioned  
THRILLING AND STARTLING BOOK.

REFORMATION—or—REVOLUTION!  
REFORM—or—REBELLION!  
REPUDIATION—or—STARVATION!  
BREAD—or—BLOOD!  
LIBERTY—or—DEATH!  
FREEDOM—or—THE GRAVE!  
EMANCIPATION—or—DAMNATION!

Which will the Americans have it?

The book is to be all about Mr. Train and the Credit Mobilier and everything else and is to be "the most thrilling, startling, and extraordinary book of modern times." No doubt of it! It is such a pity that no American publishing house has facilities for publishing a book which is sure to excite a riot unless every one of the 500,000 copies is distributed with, we might say, impartial simultaneousness.—*Evening Mail*.

A NEW series of historical hand books is planned by an English house, the Messrs. Rivington. They are to be by different authors, each of them covering a special subject or epoch, as the "History of Modern English Law," "The Reign of George the Third," "The Supremacy of Athens." They are intended for schools, though it is difficult to see how they can profitably be used for that purpose.

THE old proverb that one must go away from home to get the news, is well illustrated by the

London *Athenæum*, which hears of a Chaucer Club in Philadelphia. "It consists at present of four ladies, one of whom is Mrs. Horace Howard Furness, the wife of the latest editor of Shakespeare. All the members subscribe to the Chaucer Society, and hold regular discussions on the new points raised by the Society's editors as to the due succession of the Tales, the authenticity of certain lines and minor poems attributed to Chaucer, his treatment of the final *e*, his characteristics as a poet, etc. We believe that no such Chaucer Club exists in England."

OF the two historical works on the Iroquois, which Miss Susan Fenimore Cooper has been writing, the first, "Among the Oneidas," is preparing for immediate publication. The second, "The Long House of the Iroquois," will appear some months later, and includes the religious history of the Five Nations.

THE Appletons will add to their series of Prof. Huxley's works his new volume of "Critiques and Addresses," in which are collected a series of miscellaneous papers, part of them educational, called forth by his work on the London school board; the others, being reviews on Darwinism and kindred scientific subjects.

IT is said that Frothingham's Life of Theodore Parker may be expected next fall.

OSGOOD will publish in the autumn or early winter the new book which Mrs. Morton Diaz is issuing as a serial in *Hearth and Home*. It continues the domestic chronicles of "Summer Sweetening Place," and relates also the adventures of Lucy Maria when away from home as servant in the Calloon family.

A VALUABLE illustrated work on "The Great Workshops of France" is promised, under special arrangements, by the Osgoods.

WE are glad to learn that Mr. Henry Kernot has returned from Florida in renewed health, and is at his old post again in the Scribner house. This will be good news to the very many friends of this old veteran and honored member of the trade, to whom his courtesy and thorough knowledge of the business are well known. There are few better liked, and who can so ill be spared.

CLASS 49, Department G, in the Cincinnati Industrial Exposition of 1873, to be open Sept. 3 to Oct. 4, comprises "books, stationery, printing, binding, etc."

JOHN STUART MILL not only left a full autobiography, for immediate publication, but also three complete treatises entitled, "Nature," "Theism," and the "Utility of Religion," and a tract for the Land Tenure Reform Association which was his last work. It seems that Mill carried on a long correspondence in French with Comte respecting women, controverting the latter's position that "the intelligence of women amounted at best to only a small instantaneous sagacity." He also had an extensive correspondence with De Tocqueville, and there is loud call for the publication of both these series, as of his letters with John Sterling, Robertson of the *Westminster*, Lord Ashburton, and others. Mr. Mill owned for five years, 1837-41, the *London and Westminster Review*. His "Logic," which has reached its eighth edition in England, enjoyed the largest circulation; the "Subjection of Woman" fell flat after the second edition. The only portrait for which he ever sat was that finished but for one sitting by Mr. Watts, and soon to be engraved.

PROF. HENRY MORLEY has just published in

England his long-promised "First Sketch of English Literature." The "sketch" is 912 pages long.

## OBITUARY.

Stacy B. Collins.

DIED, at his residence in this city, Monday, June 23, 1873, Stacy B. Collins, in the 83d year of his age. He was the last surviving son of Isaac Collins, printer to the Province of New Jersey in 1770, and publisher of the *New Jersey Gazette* during the Revolutionary War, and was born at Trenton, N. J., in 1791. A few years later Isaac Collins moved to New York, where he carried on the business of printer and publisher, at 189 Pearl street, until 1808, when he returned to New Jersey to reside, relinquishing the business to his sons and Benj. D. Perkins, who continued under the firm of Collins, Perkins & Co. In connection with this firm, and with its successors, Collins & Co., B. & S. Collins, Collins, Keese & Co., and Collins, Brother, & Co., Stacy B. Collins was interested as a publisher and bookseller for a period of over thirty years, acquiring by industry, intelligence, and prudence a sufficient fortune for his unostentatious life, and finally leaving the business to his nephews in 1846.

He was a man of good natural ability, improved by travel and study, unquestioned integrity, and of a singularly pure life. He took a decided interest in public affairs, though never seeking for place or profit, and all efforts at reform had his sympathy and support. He was for many years one of the Governors of the New York Hospital, giving freely of his time and money to benevolent objects.

## BUSINESS CHANGES.

ST. LOUIS, MO.—Mr. W. D. Baker, formerly manager of the St. Louis Book and News Co.; Mr. E. P. Gray, long and favorably known to the trade of the West and South, and Mr. Henry Griffin have formed a copartnership under the firm name of Gray, Baker & Co., for the purpose of carrying on the book and stationery business at 407 N. Fourth St.

NEW YORK CITY.—Mr. Robert Turner announces that he is withdrawing from the conduct of the American Agency of Messrs. Cassell, Peter & Galpin. His successor is Mr. Charles Geard, who has had nine years' experience in the London house, and who will carry on the American Agency in the name of the firm at the present address.

## BOOK AUCTIONS.

BANGS, MERWIN & CO., New York.—Monday, June 30, at 4 o'clock, collection of miscellaneous books, a number of dramatic works, a few portraits and other engravings, also a lot of new publications.

## NEW CATALOGUE.

J. RUSSELL SMITH'S Publications and J. Remainders. A new Catalogue now ready, postage free. 36 Soho Square, London.

TO buyers and sellers of "Second-hand School-Books," correspondence respectfully solicited by A. H. Clark, Bookseller, Peekskill, N. Y. Send lists and prices if practicable.

# THE GREAT SUMMER NOVEL.

*In Revelations of "Watering Place" Life,  
In Inside Views of "Our Best Society,"  
In Keen and Suggestive Observation,  
In Mirth-Provoking Humor and Fun,  
In Subtle charm of Drama and Story,  
In Remarkable Array of Remarkable Characters,*

OLIVE LOGAN'S NEW WORK,

## THEY MET BY CHANCE A SOCIETY NOVEL,

Is the Novel *par excellence* of the year. Her story, as a story, is captivating, full of admirable "points," and alive with sweet surprises; while her people introduced are something so new and essentially original that the press and public alike will applaud and talk about them. We have for instance,

*The Man from Oshkosh and the Imported Prima-Donna;  
The German-English Chicago "Hog-Merchant;"  
The Dashing, Irrepressible Quaker City Girl;  
The Two Society Belles and their "Catches;"  
The California Widow and Adventuress;  
The Young Actress and her Brother;  
The Odd Old Sewing Woman;  
The "Sport" from the Pacific.*

The Novel, in several respects, must be regarded as one of the very best yet produced by an American author, and as such will command a great deal of notice from the press, and have an immense sale, for which we hope the trade will be fully prepared by orders for the first edition, which will be ready on July 15th.


It is indeed highly desirable for dealers to give their orders at once, that the volume may be promptly delivered from the first edition, and accompanied by all proper posters, and packages of "fly" circulars for counter and trade distribution.

1 vol. 12mo. Extra Cloth, Price, \$1.50.

The usual discount. Order of AMERICAN NEWS COMPANY, or

**ADAMS, VICTOR & CO., Publishers,**

98 WILLIAM STREET, NEW YORK.

 A new edition of Olive Logan's noted GET THEE BEHIND ME, SATAN! will be ready simultaneously with the above, and dealers will find it to their interest to have it on hand to meet the new demand sure to be made for it.



## CATALOGUES WANTED.

**J.** R. WHITTEMORE & SONS, general book-sellers and stationers, dealers in school books and Sunday-school requisites, scarce books, miscellaneous and theological books, Kansas City, Mo., want trade lists and catalogues.

**B**OOK PUBLISHERS, Stationers, and Dealers in Pictures and Music, will please send catalogues to "Bookseller," Box 2399, St. Paul, Minn.

## SITUATIONS WANTED.

**B**Y A YOUNG MAN with an experience of seventeen years in the book and stationery business. The West preferred. Reference given. Address W., box 3092, Boston, Mass.

**W**ANTED—A situation, in the *Fall*, by a young man of ten years' experience in the book trade; would be willing to travel. Best recommendations from his former and present employers. Address "B. R. G.," Baltimore Post Office.

## BUSINESS FOR SALE.

**T**HE only Book and Stationery store in one of the finest and wealthiest villages in western New York. Population 5,000. Stock from \$6,000 to \$7,000. Wishes to sell, as the owner has another occupation. For particulars address "R. B.," PUBLISHERS' WEEKLY office, 37 Park Row, New York.

## THE NATIONAL HOLIDAY

**GEO. ROUTLEDGE & SONS,**  
PUBLISHERS,

416 Broome Street, New York,

Beg to announce that their establishment will remain closed from the evening of Thursday, July 3, until Monday morning, July 7.

In making up their orders, the trade will please take notice of the above.

THE  
FORTNIGHTLY REVIEW.

EDITED BY JOHN MORLEY.

At \$6 a Year, or 50 cents a Number.

## CONTENTS OF THE MAY NUMBER.

The Incidence of Local Taxation. By Henry Fawcett. —North and South. A new Poem. By Algernon Charles Swinburne.—The Scientific Character of Spinoza's Philosophy. By Frederick Pollock.—Poetry of the Renaissance in Portugal: Miranda and Ferreira. By Oswald Crawford.—Recent Progress in Weather Knowledge. By R. H. Scott.—Mythology and Fairy Tales. By A. Lang. —Lady Anna. Chapters V.-IX. By Anthony Trollope. Critical Notices: "Old Kensington." "Australia and New Zealand." Cairnes' "Essays in Political Economy." Helmholtz's "Lectures on Scientific Subjects." "Life of Alexander von Humboldt." "Forbes' Life and Letters." "Madonna's Child." "Memoir of the Life of David Cox." "Slave Catching." "Dhow Chasing." By Edith Simcox.

## CONTENTS OF THE APRIL NUMBER.

Public and private Morality. By Edward A. Freeman. —The relation of Witchcraft to Non-Christian Religions. By A. C. Lyall.—Restrictions on Trade. From a Colonial point of view. By David Syme.—Sedition. By Henry Crompton. —Mr. Pater's Essays. By the Editor.—Liquor and Licensing. By Arthur Arnold.—Dr. Sterling, Hegel, and the Mathematicians. By W. Robertson Smith.—A Rejoinder. By James Hutchison Stirling.—Lady Anna. A new novel. By Anthony Trollope. Chapters I. to IV.—Critical Notices: Hake's Parables and Tales. By D. G. Rossetti.—Some New Books of the Month. By Edith Simcox.

HOLT & WILLIAMS, 25 Bond St., New York.

## Geo. E. Stevens &amp; Co.,

Jobbers and Retailers in all branches of books and stationery, pictures, etc., 39 West Fourth street, Cincinnati, have increased facilities for disposing of all goods in their line, and invite communications from all publishers, manufacturers and agents.

## ANDREW GEYER,

COMMISSION BUYER OF

Stationery and Stationers' Fancy Goods,  
483 Broadway, New York.

Orders solicited.

WILL BE READY JULY 1st.

# THE CHOLERA,

*Its History, Cause, Symptoms, and Treatment.*

By SETH PANCOAST, M.D., late Professor of Physiology and Microscopic Anatomy in Penna. Medical University.

1 Vol. Paper. 8vo, about 64 pp. Price, 25 cents.

THIS IS NOT AN OLD BOOK republished, but gives all the LATEST knowledge and treatment of this fearful disease, which is RAPIDLY SWEEPING THE COUNTRY.

EARLY ORDERS SOLICITED.

H. N. McKinney & Co.,

16 North Seventh street, Philadelphia.

# ROBERTS BROTHERS'

## LATEST NEW BOOKS.

### THE INTELLECTUAL LIFE.

BY PHILIP GILBERT HAMERTON,

Author of "The Painter's Camp," "Thoughts about Art," etc.

One volume. Crown 8vo. Cloth. Price.....\$2.00

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WITH AN INDEX OF SUBJECTS.

One volume. Square 18mo. Cloth, red edges. Price.....\$1.25

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### LOVE IN THE NINETEENTH CENTURY,

BY HARRIET W. PRESTON,

Author of "Aspendale," etc.

One volume. 16mo. Price.....\$1.25

*(Early in July.)*

### THE 16th 1000 JUST READY.

## MISS ALCOTT'S NEW NOVEL, WORK.

A Story of Experience.

Price, \$1.75.

"Her 'Little Women' (100,000 volumes sold); 'Little Men' (49,000 sold); 'An Old-Fashioned Girl' (53,000 sold), written out of a rich experience, and laden with the love of the heart, were so cleverly done, and so honest and life-like withal, that they struck directly into the current of popular interest. These were for young readers. 'Work,' in a higher department of literature, has all her characteristics, and is incomparably superior to her early works in every respect but one," says the *New York Daily Graphic*.

### A List of Miss Alcott's Writings.

**LITTLE WOMEN.** 2 vols. Price, \$3.00.

**LITTLE MEN.** Price, \$1.50.

**AN OLD-FASHIONED GIRL.** Price, \$1.50.

**HOSPITAL SKETCHES AND STORIES.** Price, \$1.50.

**AUNT JO'S SCRAP-BAG.** Vol. 1, containing MY BOYS, etc. Price, \$1.00. Vol. 2, containing SHAWL-STRAPS. Price, \$1.00.

A cheap edition of "Little Women," "Little Men," "An Old-Fashioned Girl." 4 vols. Price, \$4.50.

These popular books should be kept for sale by all Book and News Dealers, but when not to be found, send directly to the publishers,

ROBERTS BROTHERS,

143 Washington St., BOSTON.

# To Dealers in School Books

AND

## SCHOOL MATERIALS.

The **School Edition of the EDUCATIONAL CATALOGUE**, for the FALL TERM, will be issued in July, and will contain an entirely revised complete Classified Reference List of School-Books, with retail prices for 1873-1874, and a descriptive Summary of new Educational Books issued since last Fall.



The list will be arranged as in the number of last summer, according to special branches; such as **Algebra, Arithmetic, Astronomy, Composition, Dictionaries, French, Geography, German, Greek, History, Latin, Philosophy—Natural and Mental, Primers, Readers, etc., etc.**, with numerous cross-references. Thus information on any branch can be obtained at a glance.

*The names of the Publishers will be indicated by initials, to which a separate key will be supplied for the special use of Dealers.*

The **Educational Catalogue**, published last summer, was circulated by most of the leading firms, and long after it was out of print inquiries for it were received from all quarters. The experience gained from that result will make the forthcoming one superior to any guide to educational literature ever published for the use of American Booksellers and Teachers.

In making up special orders for the **Educational Catalogue** Booksellers should bear in mind that it possesses more than temporary value, and will be called for during the whole year.

### TERMS FOR EDITIONS.

 *Cash remittance must invariably accompany each order.* 

WITH SOLE IMPRINT OF BOOK-DEALER, AND STITCHED.

100 Copies, - - - \$5.00 | 1,000 Copies, - - - \$40.00

The last page will be left blank, unless a stereotyped or electrotyped page, uniform in size with the PUBLISHERS' WEEKLY, shall be sent before going to press. If we are to make the plate, it will be charged extra at the mere cost of composition and electrotyping, viz., \$5.81. These rates are charged uniformly for any page that does not contain more matter than can be set up in nonpareil. Copy should be sent with the order.

Mode of shipping must be stated when ordering the CATALOGUE.

### NOTICE.

As numerous orders for editions were received, last summer, after the issue of the Educational Catalogue, we again call attention to the necessity of being in possession of all orders on or before June 25th. We must be able to determine on the quantity of the paper that may be required for printing several weeks before going to press.

*In order to avoid unnecessary correspondence, we beg to say that, in justice to our advertisers, we must decline printing any editions "without advertisements," before October first. It is mainly owing to the support of advertisements that the "Catalogue" can be compiled and printed at the low rates at which it is offered to the trade. As, however, no wholesale price advertisements are accepted, the additional lists of publishers and manufacturers cannot possibly depreciate the value of the paper, but, on the contrary, will secure to the dealer additional chances for sales.*

All communications concerning the **EDUCATIONAL CATALOGUE** should be addressed to F. LEYPOLDT, Publisher, 37 Park Row, New York.

All orders will be filled in succession, according to their dates.



# TO ALL WHO HAVE ANYTHING TO SELL TO SCHOOLS.

In response to the request of Booksellers who desire to use the new EDUCATIONAL CATALOGUE for the purpose of making up their Fall orders, the *Educational* number of the PUBLISHERS' WEEKLY will be issued this year early in July, and will immediately be followed by the many special editions of the Catalogue for Booksellers who buy editions of from 100 to 2,000 copies, with their own imprint. The EDUCATIONAL CATALOGUE will contain an entirely revised RETAIL PRICE LIST of all School Books published or for sale in the United States, compiled from the latest Trade Lists, and so arranged that in a moment information can be obtained regarding the Title, Price, and Publisher's Name, of any one of the principal books in any branch of American Educational Literature.

A Summary of the New School Books published since last Fall will form a special feature in this year's catalogue.

Editions being bought and circulated by booksellers who deal in school books and articles used in schools, this catalogue will be unquestionably the best advertising medium for publishers of school books and school material.

As the immense material only admits of the insertion of the titles in the most condensed shape, publishers may find it to their advantage to present, elsewhere in the same number, an advertisement giving their own account of their books, and showing, at one glance, the entire range of their publications, at the same time facilitating the making up of orders, both to dealers and teachers. Otherwise, their books will, by the system of cataloguing, necessarily appear scattered through the whole number. There will be an Index of Advertisers referring to their advertising pages.

## SPECIAL ADVANTAGES.

I.—IT IS PERMANENT. Any one concerned in the purchase of school books will have in the proposed pamphlet so complete a manual of reference as has never before been offered to the educational public, and consequently he will be apt to keep it.

II.—IT IS THOROUGH. An ordinary catalogue can be made to reach *principals*, but it is hard to get it before *teachers of specialties, private tutors, and governesses*. Their names are often not printed on any catalogues or advertisements, and yet it is their opinion, as often as that of the principal, which decides the introduction of a book. The EDUCATIONAL CATALOGUE is not only of permanent interest to them, but reaches them more surely than any other publication. Private tutors and governesses, whether principals or not, are always known to the retailers of books, and leading retailers all over the country circulate the EDUCATIONAL CATALOGUE.

III.—IT IS THE CHEAPEST ADVERTISING MEDIUM.

### *The Educational Catalogue goes to the Best Customers of the Best Booksellers!*

The main value of the EDUCATIONAL CATALOGUE consists in the large and judicious circulation given to it by dealers who buy editions for the purpose of pushing school books and school materials in the districts they alone can control. Advertisements, however, are also inserted in the *Educational* number of the PUBLISHERS' WEEKLY. To what extent this number of the WEEKLY is used by the Trade is illustrated by the fact that up to date there is still a constant demand for last year's issue.

Thus, two ends are obtained—an advertisement is brought to the notice of the bookseller, and then, through his special efforts and expense, to teachers and schools.

Terms of Advertising, both in the School Editions of the Educational Catalogue and the Educational Number of the Publishers' Weekly.

PAGE, . . . . .	\$75 00	QUARTER-PAGE, . . . . .	\$25 00
HALF-PAGE, . . . . .	45 00	EIGHTH-PAGE, . . . . .	15 00

Terms of Advertising in the Educational Number of the Publishers' Weekly only.

PAGE, \$25; HALF, \$15; QUARTER, \$9; EIGHTH, \$5.

Publishers will please mail, at once, two copies of their retail price list, with prices revised for 1873-'74, and announcements of forthcoming books, to the EDITOR OF THE PUBLISHERS' WEEKLY, 37 Park Row, N. Y., to whom all communications should be addressed.

*advertisements, also Announcements of forthcoming School Books, should be received by July 1st.*

## Just Published.

*CROQUET as Played by the Philadelphia Croquet Club.* 16mo. Pap., 20 cents.

*SWEDENBORG'S WORKS.* Complete uniform edition. 19 vols. 8vo. Cloth. (In two boxes.) \$32.50.

*ARCANA CÆLESTIA.* 10 vols.....\$17.50  
*HEAVEN AND HELL.* 1 vol..... 1.50  
*DIVINE PROVIDENCE.* 1 vol..... 1.50  
*DIVINE LOVE AND WISDOM.* 1 vol..... 1.25  
*FOUR LEADING DOCTRINES.* 1 vol..... 1.25  
*CONJUGIAL LOVE.* 1 vol... .. 1.50  
*TRUE CHRISTIAN RELIGION.* 2 vols.... 2.75  
*MISCELLANEOUS WORKS.* 1 vol..... 1.75  
*APOCALYPSE REVEALED.* 2 vols..... 3.50

*SWEDENBORG, EMANUEL, LIFE OF.* By W. WHITE. With an Introduction by Rev. B. F. Barrett. 12mo. \$1.50.

*PROF. WARE'S \$10,000 PRIZE RULE for the Equation of Payments.*

Two-thirds of the time and labor saved—requiring only one division in debit and credit accounts. To which is appended Rankin's Perpetual Almanac. 18mo. Cloth, \$1.25.

*HISTORY OF SUSQUEHANNA COUNTY, PENNSYLVANIA.*

From a period preceding its settlement to recent times, including the annals and geography of each township, with maps and numerous illustrations. Also, a sketch of women's work in the county for the United States Sanitary Commission, and a list of the soldiers of the national army furnished by many of the townships. By Emily C. Blackman. Very numerous Maps, Portraits, and Illustrations. 640 pages, 8vo. Cloth, \$4.00; sheep, \$5.00.

*A LADDER TO LEARNING FOR LITTLE CLIMBERS.*

Showing how Play and Study may be Combined. Prepared for the use of "Kindergartens" Infant, Primary, and Parish Schools. By Mrs. Anna M. Hyde, author of "English History Condensed and Simplified," "American Boys' Life of Washington," etc. 18mo, Cloth, 50 cents.

### NEW EDITIONS.

*THE ARABIAN NIGHTS ENTERTAINMENTS.*

A New Edition. Translated and Arranged for family reading. 67 illustrations. 536 pages. Demy octavo. Fine cloth, new and handsome back and side stamps in black and gold, \$1.50.

*THE MYSTERIES OF UDOLPHO.*

By ANNE RADCLIFFE. 12mo. Fine cloth, stamped, \$1.25.

*THE LANGUAGE OF FLOWERS.*

Edited by H. G. Adams. With five colored plates. 12mo. Fine cloth, stamped, \$1.50.

*BURTON'S ANATOMY OF MELANCHOLY.*

With engraved title and frontispiece on steel. 8vo. Cloth extra, \$2.75; sheep, \$3.50.

**Claxton, Remsen & Haffelfinger,**  
 PUBLISHERS,

624, 626 and 628 Market Street,  
 PHILADELPHIA.

## Stereotype Plates for Sale.

## SHAKESPEARE'S WORKS.

JEWETT'S COLLIER'S EDITION.

The Complete Works of

WILLIAM SHAKESPEARE.

Comprising his Plays and Poems, with a History of the Stage, a Life of the Poet, and an Introduction to each Play. The text of the Plays corrected by the Manuscript Emendations contained in the recently discovered folio of 1632. By J. Payne Collier, Esq., F.S.A. To which are added Glossarial and Explanatory Notes, and Notes to the Emendations, containing the readings of former editions, by John L. Jewett. With new and original designs by T. H. Matteson. Engraved by Alexander Anderson.

One volume, 8vo, pp. lxxx., 986.

The copyright, woodcuts, and stereotype plates of this edition of Shakespeare, published by Geo. F. Coolidge, are for sale, together with about 500 copies in sheets. The plates are in good condition. Copies of the last impression may be seen at Collins & Brother's, 370 Broadway, New York.

Offers may be addressed to

**S. B. JANES,**

101 MAIDEN LANE, N. Y.

## SUNSHINE

THE NEW

**Sunday School Singing Book,**

BY P. P. BLISS,

**For 1873, Now Ready.**

Close to the Bible!

Close to the heart!

Close to the musical and religious needs of the Sunday School,

## SUNSHINE

CONTAINS GREAT VARIETY! DEEP FEELING!  
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Responsive Scripture readings, with many songs.

**Illustrating! Enforcing! Inviting!**

A novelty for every Christian worker. Hymns and tunes that never "wear out," for family worship and prayer-meeting. A few pages of practice and pieces suitable for Saturday afternoon and concert occasions.

Price, Single, 35 cents. Per Doz., \$3.00.

A single specimen copy of

## SUNSHINE

Sent by mail on receipt of 30 cents by the Publishers,

**JOHN CHURCH & CO.,**

Cincinnati, O.

# THE Uniform Trade List Annual FOR 1873-1874,

## NOTICE TO BOOKSELLERS.

Consisting of a Collection of the latest Catalogues and Trade Lists of American Publishers, and Wholesale Stationers, arranged alphabetically, and preceded by an Index of *Contributors*, bound up in one volume, for ready reference, will be published under the following conditions:

1. *The price will be fifty cents per copy, which will cover the probable expense of binding.*
2. *In order to insure the contributing publishers against any waste of material and unnecessary expense, and ourselves against any risk which the nominal price would not warrant, no more copies will be bound than subscribed for in advance of publication.*
3. *The subscription list has been opened, and every name is entered in the order of receipt of subscription. The copies ordered will be dispatched accordingly.*
4. *The subscription list will be closed on July 15, when the publishers and manufacturers will be notified of the number of catalogues and trade lists needed.*
5. *No subscription can be accepted after the number of copies to be printed has been determined upon. It would be impossible, later in the season, to gather again all the lists for a new supply.*
6. *No subscriptions can be taken in account that have not been paid up when the number of copies to be printed will be determined upon, as the small amounts will neither bear the trouble, nor the expense or risk, of numerous accounts, bills, statements, and subsequent collections.*
7. *The date of publication will be fixed and announced as soon as the publishers stated the day when they will have their fall lists ready.*
8. *Remittances should be made by money order on New York, or registered letter. We cannot be responsible for any losses. Receipt for remittance will be sent by mail.*
9. *Booksellers, in their own interest, are requested to call the attention of librarians and large bookbuyers to the ANNUAL; but copies ordered by the latter must be subscribed for through booksellers. Except in the case of subscribers to the PUBLISHERS' WEEKLY, all inquirers will be referred to their local dealer. A few given away indiscriminately will invariably prove a good investment.*
10. *Mode of dispatch must be stated in every application. As the volume will be royal 8vo., much expense can be saved by having it sent through the New York jobbing houses.*

**SPECIAL NOTICE.**—After close of Subscription List, a printed copy of the same sent to all contributors, in order to enable them to supply subscribers with any later list, or to inform them of any special terms, changes of price, etc., they may be induced to make during the season.

The nature and importance of this enterprise have been fully discussed in the *PUBLISHERS' WEEKLY* for May 3, 10, 17, 24, and 31; 14, and 21; which are recommended for a careful perusal.

**F. LEYPOLDT, Publisher,**

37 Park Row, New York.

Ill, No. 7



# ANNOUNCEMENT TO BOOKSELLERS.

177 Broadway, New York, July 1, 1873.

*The next number of "BRAITHWAITE'S RETROSPECT," Part 67 for July will be ready for delivery about the 20th instant, and your order for the quantity you require is respectfully solicited. None are sent without orders.*

*The terms, as heretofore, will be as follows: fifty copies or over, 5 cents; twenty-five or over, \$1; all under, \$1.05, Cash.*

*Where the money does not accompany the order, the amount will be subject to draft, at any time after delivery of the work.*

*The constantly increasing demand for the "Retrospect" has exhausted many of the late and earlier numbers, a list of the parts wanted—in exchange for others—will be found below:*

## Terms from 1840 to 1873.

Parts 13 to 67, \$1.50 each

Parts 1 to 12, \$1 each.

Complete set, 66 Parts, bound in 31 volumes, sheep, \$100.

20 Parts, 41 to 60, bound in 5 volumes, \$30; with "Epitome," 7 volumes, \$40.

Uniform bound volumes, containing two parts, \$4 each.

Alphabetical Index from parts 1 to 50 (twenty-five years), embracing from 1840 to 1865, bound in paper, \$1.50; in sheep, \$2.50.

3.—WANTED—Parts of the "Retrospect," 10, 40, 41, 44, 46, 48, 50, 52, to be credited the same for future Parts, or exchange for others.

SEVENTEENTH YEAR OF PUBLICATION.

## THE PHYSICIAN'S HAND-BOOK.

Revised for 1874.

WILL BE READY IN SEPTEMBER.

[1872-73.]

## ALPHABETICAL REFERENCE LIST

OF BOOKS RECORDED IN THE PUBLISHERS' WEEKLY [TRADE CIRCULAR] FROM JANUARY 18, 1872, TO JANUARY 16, 1873, SUPPLEMENTARY TO THE ANNUAL CATALOGUE FOR 1871.

*The figure in ( ) refers to the number of the "WEEKLY" in which the full title has been recorded under the word preceding the figure. New novels, and the more prominent juveniles, biographical and popular works (not professional or educational\*) appear in this list, both under author and title or subject, with reference from the latter to the former.*

The following firms have published their own Reference Lists in the PUBLISHERS' WEEKLY since January 9, 1873 :

	PAGE.		PAGE.
Adams, Victor & Co.....	31	J. B. Lippincott & Co.....	68, 118
D. Appleton & Co.....	72-74	Little, Brown & Co.....	71
A. S. Barnes & Co.....	61	Macmillan & Co.....	99
Boericke & Tafel.....	96	E. B. Myers.....	123
Robert Carter & Bros.....	62	Jas. R. Osgood & Co.....	38-39, or, 78-79
Dodd & Mead.....	66-67	G. P. Putnam's Sons.....	64
Harper & Bros.....	57-60	Roberts Bros.....	92-93
Holt & Williams.....	69	Scribner, Armstrong & Co. .	137
Lee & Shepard.....	36, 124	W. J. Widdleton.....	33 or 97

A. L. O. E. See E., A. L. O.

Abbey, H., Ballads of Good Deeds, \$1.25.....*Appleton.*

Abbey, R. (II, 16), The City of God, \$1.50.....*Hurd & H.*

Abbott, E. A. (III, 2), Good Voices, \$1.50.....*Macmillan.*

Abbott, J. (II, 22), Force, \$1.50.....*Harper.*

— August Stories, v. 3, Schooner Mary Ann;—v. 4, Granville Valley, ea. \$1.50.....*Dodd & M.*

Abbott, J. S. C., Am. Pioneers, v. 1, Daniel Boone;—v. 2, Miles Standish, ea. \$1.50.....*Dodd & M.*

— (14), History of Russia, \$2.50.....*Russell.*

Abbott, L. (16), Laicus, \$1.75.....*Dodd.*

Abelous (II, 22), William, the Taciturn, \$1.25.....*Nelson & P.*

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[1872-73.]

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The figure in ( ) refers to the number of the "WEEKLY" in which the full title has been recorded under the word preceding the figure. New novels, and the more prominent juveniles, biographical and popular works (not professional or educational\*) appear in this list, both under author and title or subject, with reference from the latter to the former.

The following firms have published their own Reference Lists in the PUBLISHERS' WEEKLY since January 9, 1873 :

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A. L. O. E. See E., A. L. O.

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Abbott, J. (II, 22), Force, \$1.50.....*Harper.*

— August Stories, v. 3, Schooner Mary Ann;—v. 4, Gran-

ville Valley, ea. \$1.50.....*Dodd & M.*

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Miles Standish, ea. \$1.50.....*Dodd & M.*

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